

ASSOCIATION OF IOWA FAIRS

2010 ANNUAL MEETING MINUTES, DECEMBER 12, 2010

The 2010 Annual Meeting of the Association of Iowa Fairs was called to order by President John Straight at 10:45 a.m. on December 12, 2010 at the Airport Holiday Inn in Des Moines, Iowa.

Roll Call: Sue Barnes, Executive Secretary/Treasurer called roll of Fairs. 104 Fairs answered roll call. Not answering roll call were Floyd County Fair and Osceola County Fair.

President John Straight asked for new secretaries and managers to introduce themselves. Dave Kaltvedt of Emmet County Fair and Andrea Surles of Webster County Fair were acknowledged.

Annual Meeting Minutes Approval: *Jo Reynolds, Warren County, made motion to accept the minutes of the 2009 Annual Meeting held on December 13, 2009. Kathy Bozwell, Adams County, seconded the motion. Motion carried.*

Audit Committee Report: We the undersigned Audit Committee, met on December 10, 2010 at 4:00 p.m. The committee examined the financial records of the past fiscal year of the Association of Iowa Fairs and finds them to be in proper order and in good standing. **Signed:** Chairperson, Jo Reynolds, Warren County; Ryan Beeson, Montgomery County; and Dave Schmidt, Johnson County. *Ann Crawford, Monona County, made motion to approve the Audit Committee report. Don Ferrie, Howard County, seconded the motion. Motion carried.*

Credentials Committee Report: We, the undersigned Credentials Committee, met on December 10th, 2010 at 4:00 p.m. The committee examined the records of the Association of Iowa Fairs and find that 106 Iowa County, Regional and State Fairs have paid the proper dues and have met the membership guidelines as set up in the bylaws of the Association. Therefore, these Fairs are current members in good standing of the Association of Iowa Fairs. **Signed:** Chairperson Joe Yedlik, Jones County; Susan Pretz, Louisa County; Lanny Simpson, Jackson County. *Mary Fran Nicolai, Clayton County, made motion to accept the Credentials Committee report. Mark Drost, Marion County seconded the motion. Motion carried.*

Election Committee Report: We, the undersigned Election Committee, met on December 10, 2010 at 4:00 p.m. The following have been elected to the Association of Iowa Fairs Board of Directors by majority vote of members of their respective districts at caucus meetings held in conjunction with the fall district meetings.

- Northwest District: Darwin Gaudian, O'Brien County
- North Central District: Jerry Hopperstad, Worth County
- Northeast District: Rick Palmer, Delaware County
- Southwest District: Jim Mohr, Carroll County
- South Central District: Jo Reynolds, Warren County
- Southeast District: Don Cain, Clinton County.

Signed: Chairman Darwin Gaudian, O'Brien County; Mary Rine, Page County; Danny Palmer, Clarke County. *Chris Knapp, Bremer County, made motion to accept the Elections Committee report. Roger Mick, Taylor County, seconded the motion. Motion carried.*

Resolutions Committee Report: We, the undersigned Resolutions Committee, met on December 10, 2010 at 4:00 p.m. The committee presented the resolutions, as attached to these minutes. Refer to "Attachment #1". **Signed:** Chairman Jim Mohr, Carroll County; Brenda Mohrfeld, Lee County; Randy Hiscocks, Hancock County. *Lloyd Carlson, Crawford County, made motion to accept Resolution Committee report. Dave Bunnell, Lee County, seconded the motion. Motion carried.*

State Funding Committee Report: We the undersigned State Funding Committee, met on December 10, 2010 at 4:00 p.m. to examine and verify the report included herein as "Attachment #2", detailing the use of State Funds for 2009 by member Fairs of the Association of Iowa Fairs. Each Fair listed on the report has complied with Chapter 174.9 of the Iowa code. Each Fair listed on the report has presented a statement on its use of State Funding at the Association's fall district meetings, and verification of use of State Funding has been made by majority vote of members of their respective districts at the fall district meetings. The Board of Directors of the Association of Iowa Fairs has examined the attached report and has recommended the report be presented to the membership of the Association at the 2009 Annual Meeting for final approval, and distribution of state funding pursuant to Iowa Code, Chapter 174.10 and Chapter 174.12. **Signed:** Chairperson Tricia Rosendahl, Wright County; Jerome Vittetoe, Washington County; Adam Fedders, Sioux County. *Dean Kluss, Wright County, made motion to accept the State Fund Committee report. Randy Hiscocks, Hancock County, seconded the motion. Motion carried.*

Treasurer's report: Executive Secretary/Treasurer Sue Barnes presented the Treasurer's Report. The financial report was included in the packets given to member Fairs as they entered the meeting. Sue stated the financial records of the Association are audited, and tax reports prepared by, McGowan, Hurst and Smith CPA of Des Moines. She also reported that the Association has 6 festival memberships, 126 association memberships and 106 fair memberships. 2010 Conference statics include 1378 persons registered and meal tickets sold totaled 485 persons for Awards Banquet, 458 for Social A'Fair, 223 for Fairman's Breakfast and 74 for Associate's Breakfast. Sue reported the auction held on Saturday evening brought in \$18,393, plus there are several donations yet to be added to the auction income. *Dr Keith Miller, Ringgold County, made motion to accept the Treasurer report. Dean Kluss, Wright County, seconded the motion. Motion carried.*

Legislative Report: Tom Barnes, Executive Director, gave the Legislative Report. Tom explained disbursement of state funding, with the first check that is included with the packets distributed at the start of this meeting and the final disbursement of funds at the spring district meetings. Tom also encouraged fairs to contact their legislators to thank them for the 2010 state funds and ask for support in the 2011 legislative session. Tom spoke of Governor-elect Terry Branstad's presence at the Awards Banquet this weekend and how he spoke highly of Fairs. The Governor-elect has participated in Fairs as a youth and understands rural Iowa and the county fairs. The annual Legislative Breakfast will be held March 16, 2011 on the main floor of the East Rotunda in the State Capitol. All fairs are invited to attend.

President's message: President John Straight talked about taking pride in your fair board. He discussed a policy his county fairboard was going to institute. John stated is very proud to have a seat on his county fairboard. There are not many people stepping up to volunteer, so those who do are to be commended. Fair Board members get paid by the 'Thanks' they get for all the work done at the Fair. Fair folks are making memories for the youth, and it is important that we all help our youth achieve their goals. John expressed a sincere 'Thanks' to Tom and Sue for all the work they do for the Fairs. John said he believes it is an honor and privilege to work with the Association.

Association of Iowa Fairs report: Executive Director Tom Barnes gave the Association of Iowa Fairs report.

- ⇒ Tom thanks to everyone for their support for their own Fair and for the Association.
- ⇒ Included in handouts to Fairs is an economic summary sheet, summary of Fair statistics and list of dates for the spring district meetings. Tom asked that fairs take these handouts back and share with their entire board. He suggested that fairs send responsible people to the Conference and district meetings that can take information back to their Board and share what was discussed and decided.
- ⇒ Tom briefly reviewed the statistical report. Attendance was on line with 2009. The weather in late July did affect some fairs, with both heat and flooding in some parts of the State. Income and expenses at fairs virtually the same this past year. Capital improvements to fairgrounds were up in 2010, some projects due to some replacement of buildings that were lost to heavy snow the previous winter.
- ⇒ 2011 Officer Forms are to be sent to the AIF office as soon as possible. Tom asked that any changes in contact information for member Fairs be sent to the AIF office in a timely manner.
- ⇒ Changes to the Conference schedule have been popular with both Fairs and Associate members. The schedule will continue to adjust to its members' needs. It is important to leave time during Conference for socializing with among fair members and associate members. This interaction will only strengthen our fairs.
- ⇒ Positive change will help the Association grow and therefore input from its members is vital so the AIF can better serve its members and the fair industry in Iowa.
- ⇒ Tom said he has heard from several Associate members this year that they are seeing not only new fair folks, but also the trend is to younger people attending Conference. It is tough to find volunteers and it is a matter of asking for help, by making a personal contact to people. Tom suggested Fairs should look for people that share the passion and mission of what the Fair offers.
- ⇒ Tom asked Fairs to assist their County Extension Service with the youth programs at their fair. He also said there is a need to have activities for the 12 -18 year olds at the Fairs.
- ⇒ The 2011 Conference and Annual Meeting will be held December 9-10-11 at the Airport Holiday Inn.
- ⇒ Tom closed his remarks with a quote by Dr. Rick Rigsby. "Good isn't good enough if it can be *Better*. And *Better* isn't good enough if it can be the *Best*".

IAFE report: An invitation to the IAFE Zone 5 Meeting has been sent to all member Fairs from the Missouri State Fair. The meeting will be held in St. Louis Missouri on February 18-20, 2011. John Harms, Jones County and Jenn Dunn, Linn County, are working on logistics of a chartered bus based out of the Dubuque area and going down eastern Iowa, with several pickup points. More information on the charter will be sent to all member Fairs.

Old Business: None presented.

Adjournment: *Ron Van Auken, Louisa County, made motion to adjourn meeting. Kristi Mason, Marcus Fair seconded the motion. Motion carried.* President John Straight adjourned the A.I.F.'s Annual Meeting at 11:27 a.m. to the immediately following State Agricultural Annual Meeting.

Minutes submitted by Susan Barnes, Executive Secretary/Treasurer.

Attachments to Minutes: # 1, Resolutions Report; #2, State Funding Report

RESOLUTIONS COMMITTEE REPORT --- 2010

We, the undersigned Resolutions Committee, met on December 10th, 2010 at 4:00 p.m. The committee presents the following resolutions:

We commend the Officers, Directors, and Managers of all the Fairs of Iowa for their efforts in promoting the advancement and education of Iowa's youth, and the cultural and ethnic heritage of their communities, using their fair as the educational medium.

We commend the management and staff of the Airport Holiday Inn for their past and continued cooperation in hosting the Conference and Annual Meeting, and look forward to a strong working relationship in the future.

We commend the members of the Association of Iowa Fairs for their continued commitment towards enhanced regulations for a stronger Association.

We commend the fairs of Iowa, their board members, spouses and volunteers for their dedication to their fair.

We commend Governor Chet Culver and members of the Iowa General Assembly for their continued support of the Fairs of Iowa and the fair industry, in general, in Iowa.

We commend the youth of Iowa, especially those in 4-H & FFA, for their dedication and hard work in regards to the fair industry in Iowa.

We commend all of the Associate Members of the Association for their dedication to the fairs of Iowa, and their commitment in promoting the mission of the Association.

We commend our sponsors and businesses that donate to and support our fairs to help bring quality education and entertainment to our industry.

We commend Gary Slater, Manager, his staff and Board of Directors for their dedication to the Iowa State Fair.

We continue to encourage the Iowa State Fair Board and the Association of Iowa Fairs Board of Directors to work together to promote a good working relationship between each Board, with the Iowa Legislature and with all Fairs throughout Iowa.

We resolve the fairs of Iowa and the Iowa 4-H & FFA Programs work together to promote and enhance the hard work and goals of the youth of Iowa.

We resolve the fairs of Iowa do everything within their power to promote honesty and fair play in the show ring, and teach the exhibitors the true value of their exhibits.

We resolve the Association of Iowa Fairs and its members work with the various entities of the tourism industry in Iowa to further the goals and efforts of each industry.

We resolve that all members of the Association adhere to the policies and deadlines set by the Board of Directors, as by doing so will promote a strong Association.

We resolve that each Fair in Iowa must have a voting delegate at the annual business meetings of the Association of Iowa Fairs, and the State Agricultural Society.

We resolve that in order to receive state funding a fair must be a member in good standing of the Association of Iowa Fairs, and must meet the requirements of state funding as written in the Iowa Code.

We resolve that each Fair commend their County Board of Supervisors for funding of their fair.

We honor the memory of those Fair Board members who have passed away, and **commend** their dedication to their local County Fair

ASSOCIATION OF IOWA FAIRS

2010 CONFERENCE & ANNUAL MEETING

DECEASED IOWA FAIR BOARD MEMBERS

<i>Member</i>	<i>County</i>
Alice Huibregse	Woodbury
Bryce Leonard	Jasper
Bud Chapman	Woodbury
Darvin Kettwick	Winnebago
Donna Kruse	O'Brien
Evelyn Halvorson	Lyon
Harold Barlow	Big 4 Chickasaw
Jasper TerWee	Lyon
Judy Hansen	Jackson
Junior Herbold	Woodbury
Linda Frink	Clayton
Norman Huff	Monona
Paul "Butch" Vander Linden	Marion
Rex Strait	Van Buren
Robert Henningsen	Crawford
William Cleveland	Big 4 Chickasaw
Merritt Triggs	Ringgold

STATE FUNDING FOR COUNTY FAIRS -- PROJECTS

“2010” = projects completed using state funds allocated in 2010

“2011” = projects scheduled for the upcoming year using state funds allocated in 2011.

SUMMARY FOR 2010

Total received in state aid ----- \$1,060,000.00

Total spent on capitol improvements in 2010 by County Fairs ----- \$ 5,291,058.00

Average spent per County Fair on capitol improvements in 2010 ----- \$ 50,391.00

NOTE: Iowa State Fair not included in this report.

	ADAIR COUNTY		BLACK HAWK COUNTY, NCC
2010	Roof on barn and electrical upgrades	2010	Renovate McElroy Auditorium.
2011	Roof over show-ring.	2011	Electrical upgrades.
	ADAMS COUNTY		BOONE COUNTY
2010	New water lines to barns.	2010	Roof on horse barn and exhibit bldg.
2011	Tuck point buildings.	2011	Enclose sheep barn.
	ALLAMAKEE COUNTY, WAUKON		BREMER COUNTY
2010	Finish remodeling food stand.	2010	New bleachers.
2011	Grandstand renovation.	2011	Purchase land.
	ALLAMAKEE COUNTY, POSTVILLE		BUCHANAN COUNTY
2010	Final beef barn payment	2010	Fence grounds perimeter.
2011	Wash rack.	2011	Continue fencing grounds.
	APPANOOSE COUNTY		BUENA VISTA COUNTY
2010	Concrete road through fairgrounds.	2010	Fencing grounds perimeter.
2011	Concrete road through fairgrounds.	2011	Continue fencing perimeter.
	AUDUBON COUNTY		BUTLER COUNTY
2010	Agri Hall Roof	2010	Making Grandstand ADA accessible.
2011	Agri Hall new floor.	2011	New building to be determined.
	BENTON COUNTY		CALHOUN COUNTY
2010	New office.	2010	Purchase land.
2011	Roofs on two barns.	2011	Expand campground.
	BLACK HAWK COUNTY, 4-H/FFA		CARROLL COUNTY
2010	Upgrade electrical in sheep barn.	2010	Pay grandstand debt.
2011	Electrical in sheep barn.	2011	Concrete pathways.

SUMMARY OF STATE AID continued ...

	CASS COUNTY		DES MOINES COUNTY
2010	New food stand.	2010	Wash rack and manure pits.
2011	Finish food stand.	2011	Wash rack and manure pits.
	CEDAR COUNTY		DICKINSON COUNTY
2010	Improve grandstand seating.	2010	New storage bldg with restrooms.
2011	ADA area at grandstand.	2011	New storage bldg with restrooms.
	CERRO GORDO COUNTY		DUBUQUE COUNTY
2010	Kinney 4-H Bldg. renovation.	2010	New parking area.
2011	Floor in Olson Bldg.	2011	Backup generator.
	CHEROKEE COUNTY		EMMET COUNTY
2010	Purchase land.	2010	Concrete in cattle barn and show barn.
2011	Remodel commercial bldg.	2011	New restroom and showers.
	CHEROKEE COUNTY, MARCUS		FAYETTE COUNTY
2010	Finish basement on "Church" bldg.	2010	New fence around grounds.
2011	New ticket stands.	2011	New Hog barn.
	CHICKASAW COUNTY		FLOYD COUNTY
2010	Payment on new horse barn.	2010	Final payment of beef/hog barn.
2011	Add pens to livestock barn.	2011	Electrical upgrades.
	CLARKE COUNTY		FRANKLIN COUNTY
2010	New shower house.	2010	Pay on improvements to convention center.
2011	New parking lot.	2011	Pay on improvements to convention center.
	CLAY COUNTY		FREMONT COUNTY
2010	New livestock barn.	2010	Cattle barn and bleacher repair.
2011	Tornado shelter.	2011	New roof on 4-H bldg.
	CLAYTON COUNTY		GREENE COUNTY
2010	New 'Jim Hosch' arena.	2010	Pay loan on shower/restroom facility.
2011	Continue 'Jim Hosch' arena.	2011	Pay loan on shower/restroom facility.
	CLINTON COUNTY		GRUNDY COUNTY
2010	Roof on three barns.	2010	New exhibit bldg.
2011	Expand arena.	2011	New exhibit bldg.
	CRAWFORD COUNTY		GUTHRIE COUNTY
2010	Electrical in horse and dairy barns.	2010	New campground.
2011	New office.	2011	New community bldg.
	DALLAS COUNTY		HAMILTON COUNTY
2010	New roof and HVAC in office.	2010	Renovate show arena.
2011	Improvements to north track.	2011	Horse barn.
	DAVIS COUNTY		HANCOCK COUNTY
2010	Storm water drainage on grounds.	2010	Renovate restrooms.
2011	Continue storm water drainage on grounds.	2011	New livestock barn.
	DECATUR COUNTY		HARDIN COUNTY
2010	Swine barn payment.	2010	New track lighting.
2011	Finish stage.	2011	New meeting room.
	DELAWARE COUNTY		HARRISON COUNTY
2010	Fairgrounds fence.	2010	Grooms Hall renovation.
2011	New restrooms	2011	Continue Grooms Hall renovation.

SUMMARY OF STATE AID continued ...

	HENRY COUNTY		LINN COUNTY
2010	Fencing grounds project.	2010	New restrooms in dairy barn.
2011	Grandstand renovation.	2011	Electrical to indoor arena.
	HOWARD COUNTY		LOUISA COUNTY
2010	Renovation of barn.	2010	Electrical upgrades due to flood.
2011	Expo Center improvements.	2011	Continue on electrical upgrades due to flood.
	HUMBOLDT COUNTY		LUCAS COUNTY
2010	Loan payment on new bldg.	2010	Food stand addition.
2011	Electrical improvements.	2011	New wash racks.
	IDA COUNTY		LYON COUNTY
2010	Payment on new concession stand.	2010	Grandstand renovation.
2011	Cattle barn roof.	2011	4H Bldg. roof.
	IOWA COUNTY		MADISON COUNTY
2010	Horse barn stalls.	2010	Jackson Bldg. renovation.
2011	Show arena.	2011	Small animal bldg.
	JACKSON COUNTY		MAHASKA COUNTY
2010	New multi purpose bldg.	2010	New walls in pavilion.
2011	Continue on new multi purpose bldg.	2011	Fencing of property.
	JASPER COUNTY		MARION COUNTY
2010	Electrical improvements.	2010	Renovate grandstand restrooms.
2011	Youth bldg. remodel.	2011	New electrical.
	JEFFERSON COUNTY		MARSHALL COUNTY
2010	Renovate shower/restroom bldg.	2010	Replace grandstand seating.
2011	New livestock barn.	2011	Roof on exhibit bldg.
	JOHNSON COUNTY		MILLS COUNTY
2010	Roof on Montgomery Hall.	2010	Plumbing repairs and sewer line.
2011	Renovate Montgomery Hall basement.	2011	Walkway to exhibit bldg.
	JONES COUNTY, Monticello		MITCHELL COUNTY
2010	New stage.	2010	New concession/restroom bldg.
2011	Continue on new stage.	2011	Continue on concession/restroom bldg.
	JONES COUNTY, Wyoming		MONONA COUNTY
2010	New restroom facility.	2010	New office.
2011	Continue on restroom facility.	2011	Replace west cattle barn.
	KEOKUK COUNTY, SIGOURNEY		MONROE COUNTY
2010	New shelter and walkways.	2010	Remodel restrooms/ADA.
2011	New ceiling in commercial bldg.	2011	Continue restroom project/ADA.
	KEOKUK COUNTY, WHAT CHEER		MONTGOMERY COUNTY
2010	Exhibit bldg improvements.	2010	New food stand.
2011	Continue on exhibit bldg improvements.	2011	New horse barn.
	KOSSUTH COUNTY		MUSCATINE COUNTY
2010	New swine barn.	2010	New Floral Hall.
2011	Enclose hoop bldg.	2011	Swine bldg.
	LEE COUNTY		O'BRIEN COUNTY
2010	New campground.	2010	New ADA restroom/shower bldg.
2011	New entertainment pavilion.	2011	Continue on ADA restroom/shower bldg.

SUMMARY OF STATE AID continued ...

	OSCEOLA COUNTY			TAMA COUNTY
2010	Horse barn improvements.		2010	Renovate swine barn.
2011	New siding and doors on beef barn.		2011	New cattle barn.
	PAGE COUNTY			TAYLOR COUNTY
2010	ADA access to bleachers.		2010	Updated campground.
2011	Improvements to restrooms.		2011	Renovate horse arena.
	PALO ALTO COUNTY			UNION COUNTY
2010	Open air pavilion.		2010	New restrooms
2011	Finish open air pavilion.		2011	Lunch stand.
	PLYMOUTH COUNTY			VAN BUREN COUNTY
2010	Update two livestock barns.		2010	Horse barn roof.
2011	New show arena.		2011	Grounds electrical work.
	POCAHONTAS COUNTY			WAPELLO COUNTY
2010	Addition to Expo Bldg.		2010	Renovate ticket office ad horse barn.
2011	Continue on Expo bldg. project.		2011	Campground.
	POLK COUNTY 4-H/FFA			WARREN COUNTY
2010	Cattle barn pens.		2010	Phase 2 of hog barn renovations.
2011	Electrical improvements to sheep barn.		2011	New stage.
	POTTAWATTAMIE COUNTY, AVOCA			WASHINGTON COUNTY
2010	Improvements to grandstand and exhibit bldg.		2010	New restrooms.
2011	New water service.		2011	Multi species barn.
	POTTAWATTAMIE COUNTY, WESTFAIR			WAYNE COUNTY
2010	Install concrete in sheep barn.		2010	Continued electrical repairs to grounds.
2011	Amphitheater improvements.		2011	Continuing electrical repairs to grounds.
	POWESHIEK COUNTY			WEBSTER COUNTY
2010	Purchase land.		2010	New shower bldg.
2011	Shower bldg.		2011	Renovate kitchen in commercial bldg.
	RINGGOLD COUNTY			WINNEBAGO COUNTY
2010	Renovated restrooms in 4H Bldg.		2010	New bldg. for sheep and beef.
2011	New campground.		2011	Electrical upgrades.
	SAC COUNTY			WINNESHIEK COUNTY
2010	ADA accessible to grandstand.		2010	Renovate horse arena.
2011	New bleachers.		2011	North exhibit bldg improvements.
	SCOTT COUNTY			WOODBURY COUNTY
2010	New electrical improvements.		2010	Storm shelter.
2011	New roof on grandstand stage.		2011	Continue on storm shelter.
	SHELBY COUNTY			WORTH COUNTY
2010	New grandstand seating.		2010	Small animal bldg.
2011	Continue on grandstand seating project.		2011	Stage and shelter bldg.
	SIoux COUNTY			WRIGHT COUNTY
2010	Youth exhibit bldg.		2010	4H Bldg. renovation.
2011	Wash racks.		2011	Addition to cattle bldg.
	STORY COUNTY			
2010	New horse barn.			
2011	Renovate community bldg.			