

ASSOCIATION OF IOWA FAIRS

2008 ANNUAL MEETING MINUTES

December 7, 2008

The 2008 Annual Meeting of the Association of Iowa Fairs was called to order by President Don Cain at 10:48 a.m. on December 7, 2008 at the Airport Holiday Inn in Des Moines, Iowa.

Roll Call: Sue Barnes, Executive Secretary/Treasurer called roll of Fairs. All fairs answered roll call with the exception of Mills County.

President Don Cain asked for new fair officers to introduce themselves. Wanda Kruse, North Iowa Fair; Mary Fran Nikolai, Clayton County, Staci Link, Story County and Paul Wilkens, Marcus Fair were acknowledged.

Approval of Minutes: *Kathy Bozwell, Adams County, made motion to accept the 2007 annual minutes, held on December 9, 2007. Dave Westcott, Bremer County, seconded motion. Motion carried.*

Audit Committee Report: **We the undersigned Audit Committee, met on December 5, 2008 at 4:30 p.m.** The committee examined the financial records of the past fiscal year of the Association of Iowa Fairs and finds them to be in proper order and in good standing. **Signed:** Chairman Dave Hoffman, Plymouth County; Karla Jordan, Jasper County; and Rod Ogren, Marcus Fair - Cherokee County. *Ron Pullin, Black Hawk County, made motion to approve the Audit Committee report. Rusty Grashoff, Cherokee County, seconded motion. Motion carried unanimously.*

Credentials Committee Report: **We the undersigned Credentials Committee, met on December 5, 2008 at 4:30 p.m.** The committee examined the records of the Association of Iowa Fairs and find that 107 Iowa County, Regional and State Fairs have paid the proper dues and have met the membership guidelines as set up in the bylaws of the Association. Therefore, these Fairs are current members in good standing of the Association of Iowa Fairs. **Signed:** Chairman Joe Yedlik, Jones, County; Kelly Long, Mahaska County; and Randy Robins, Buena Vista County. *Terry Reuter, Plymouth County, made motion to accept the Credentials Committee report. Jim Mohr, Carroll County, seconded motion. Motion carried unanimously.*

Election Committee Report: **We, the undersigned Election Committee, met on December 5, 2008 at 4:30 p.m.** The following have been elected to the Association of Iowa Fairs Board of Directors by majority vote of members of their respective districts at caucus meetings held in conjunction with the fall district meetings. Northwest District: Darwin Gaudian, O'Brien County; North Central District: Jerry Hopperstad, Worth County; Northeast District: Rick Palmer, Delaware County and Joe Yedlik, Jones County (fill unexpired term); Southwest District: Jim Mohr, Carroll County; South Central District: Jo Reynolds, Warren County; Southeast District: Don Cain, Clinton County. **Signed:** Chairman John Straight, Harrison County; Holly Myers, Hamilton County; Wade Amos, Cass County. *Lawrence Peterson, Adams County, made motion to accept the Elections Committee report. Roger Mick, Taylor County, seconded motion. Motion carried unanimously.*

Resolutions Committee Report: **We, the undersigned Resolutions Committee, met on December 8, 2008 at 4:30 p.m.** The committee presented the resolutions, as attached to these minutes. Refer to "Attachment #1". **Signed:** Chairman Jim Mohr, Carroll County; Jamie Blum, Dubuque County; Phil Hurst, Clay County. Doug Miller, *National Cattle Congress, made motion to accept the Resolution Committee report. Edna Schrandt, Winneshiek County, seconded motion. Motion carried unanimously.*

State Funding Committee Report: **We the undersigned State Funding Committee, met on December 5, 2008 at 4:30 p.m.** to examine and verify the report included herein as Attachment #2, detailing the use of State Funds for 2008 by member Fairs of the Association of Iowa Fairs. Each Fair listed on the report has complied with Chapter 174.9 of the Iowa code. Each Fair listed on the report has presented a statement on its use of State Funding at the Association's fall district meetings, and verification of use of State Funding has been made by majority vote of members of their respective districts at the fall district meetings. The Board of Directors of the Association of Iowa Fairs has examined the attached report and has recommended the report be presented to the membership of the Association at the 2008 Annual Meeting for final approval, and distribution of state funding pursuant to Iowa Code, Chapter 174.10 and Chapter 174.12. **Signed:** Chairman Alan Brown, Franklin County; Jennifer Dunn, Linn County; Joyce Coppess, Cedar County. *Kurt Claeys, Clinton County, made motion to accept the State Fund Committee report. Leroy Perkins, Wayne County, seconded motion. Motion carried unanimously.*

Treasurer's report: Executive Secretary/Treasurer Sue Barnes presented the Treasurer's Report. The financial report was included in the packets given to member Fairs as they entered the meeting. Sue stated the financial records of the Association are audited, and tax reports prepared by, McGowan, Hurst and Smith CPA of Des Moines. She also reported that the Association has 12 festival memberships, 121 association memberships and 107 fair memberships. Sue reported the auction held on Saturday evening brought in \$20,759.50, plus there are several donations yet to be added to the auction income. *Bob Fox, Scott County, made motion to accept the Treasurer's report. Don Ferrie, Howard County, seconded motion. Motion carried unanimously.*

Legislative Report: Tom Barnes, Executive Director, gave the Legislative Report. Tom explained disbursement of state funding, including funds set aside by the General Assembly in a special pool. Those fairs applying for funds from the pool are to send e-mail to State Treasurer's office to confirm their application. Tom also encouraged fairs to contact their legislators this next week to thank them for the 2008 state funds and ask for support in the 2009 legislative session. The annual Legislative Breakfast will be held March 18, 2009 and all fairs are invited to attend.

President's Message: Don Cain gave his President's message. Don stated that he has enjoyed his year as President. Don thanked the Southeast District and his Fair Board for allowing him to serve as President. Don reported the A.I.F. is a very strong organization because of its members. He stressed the need for all members to work together for common goals. Don shared a story about volunteers and ended his message with a quote; "The World is lead by those who show up."

Association Report: Executive Director Tom Barnes gave the Association of Iowa Fairs report. He thanked everyone for attending Conference. Tom stressed the importance of bringing 'new blood' into in our fairs and he said it is good to see many new people on local fair boards. As seen at this year's Conference, the most fun is sitting and visiting with other fair board members sharing ideas and making friends.

Items reviewed include:

- ⇒ The 2009 Conference and Annual Meeting will be held December 11-13 at the Airport Holiday Inn.
- ⇒ Tom reminded all about the A.I.F.'s website and reviewed the secure site page.
- ⇒ The Consumer Protection Workshop held on Friday was again well attended. A total of 83 Iowa Fairs have taken Consumer Protection Workshop training over the last year.
- ⇒ Tom reviewed the 2008 Economic Impact Summary that is included in the packets the fairs received. He said it is important that fairs use this summary with their fellow board members, county supervisors and any others in their community.
- ⇒ Tom also said the packets included a handout detailing the 2009 spring district meetings. The District secretaries will soon be receiving mailing labels from the AIF office so the secretaries can send out meeting information to the fairs in their district.
- ⇒ Tom also reviewed a sheet with the monthly log of activities for fairs. This log is a simple detail of the monthly timeline of reports and mailings from the AIF office and Iowa State Fair to the fairs in Iowa.
- ⇒ The A.I.F. is changing it method of communication with its members from postal mail to e-mail. Tom explained how this will not only save money and time, but it will allow the A.I.F. to get necessary communications, forms and such to its members quicker. Fairs were asked to keep their e-mail contacts up to date with the A.I.F.
- ⇒ Tom reported the A.I.F. was granted in the 2008 Legislative session the ability to form or join an insurance pool for its members. Tom said 8 Iowa fairs have agreed to be a part of a 'test' to evaluate an insurance underwriter. It is hoped a report will be ready for the spring district meetings.
- ⇒ Tom finished his report by complimenting the member fairs and asked them to keep in mind the three "C"s for success; **C**ommunicate; **C**are; **C**hange.

I.A.F.E. Zone 5 Meeting: John Harms invited everyone to attend the Zone 5 meeting in Nebraska City, Nebraska on March 6 - 8, 2009. He reviewed the purpose of the Zone meeting and encouraged fairs to attend.

Unfinished Business: No unfinished business was presented.

Adjournment: Dave Westcott, Bremer County, made motion to adjourn meeting. Jim Sloan, Wapello County seconded motion. Motion carried. President Don Cain adjourned the A.I.F.'s Annual Meeting at 11:45 a.m. to the immediately following State Agricultural Annual Meeting.

RESOLUTIONS COMMITTEE REPORT --- 2008

We, the undersigned Resolutions Committee, met on December 5th, 2008 at 4:30 p.m. The committee presents the following resolutions:

We commend the Officers, Directors, and Managers of all the Fairs of Iowa for their efforts in promoting the advancement and education of Iowa's youth.

We commend the management and staff of the Holiday Inn Conference Center for their past and continued cooperation in hosting the Conference and Annual Meeting, and look forward to a strong working relationship in the future.

We commend the members of the Association of Iowa Fairs for their continued commitment towards enhanced regulations for a stronger Association.

We commend the fairs of Iowa, their board members, spouses and volunteers for their dedication to their fair.

We commend Governor Chet Culver and members of the legislature for their continued support of the Fairs of Iowa and the fair industry, in general, in Iowa.

We commend the youth of Iowa, especially those in 4-H & FFA, for their dedication and hard work in regards to the fair industry in Iowa.

We commend all of the Associate Members of the Association for their dedication to the fairs of Iowa, and their commitment in promoting the mission of the Association.

We commend our sponsors and businesses that donate to and support our fairs to help bring quality education and entertainment to our industry.

We commend Gary Slater, Manager, his staff and Board of Directors for their dedication to the Iowa State Fair.

We continue to encourage the Iowa State Fair Board and the Association of Iowa Fairs Board of Directors to work together to promote a good working relationship between each Board, with the Iowa Legislature and with all Fairs throughout Iowa.

We resolve the fairs of Iowa and ISU Extension work together to promote and enhance the hard work and goals of the youth of Iowa.

We resolve the fairs of Iowa do everything within their power to promote honesty and fair play in the show ring, and teach the exhibitors the true value of their exhibits.

We resolve the Association of Iowa Fairs and its members work with the various entities of the tourism industry in Iowa to further the goals and efforts of each industry.

We resolve that all members of the Association adhere to the policies and deadlines set by the Board of Directors, as by doing so will promote a strong Association.

We resolve that each Fair in Iowa must have a voting delegate at the annual business meetings of the Association of Iowa Fairs, and the State Agricultural Society.

We resolve that in order to receive state funding a fair must be a member in good standing of the Association of Iowa Fairs, and must meet the requirements of state funding as written in the Iowa Code.

We resolve that each Fair commend their County Board of Supervisors for funding of their fair.

We honor the memory of those Fair Board members who have passed away, and **commend** their dedication to their local County Fair (*list follows*).

ASSOCIATION OF IOWA FAIRS
2008 CONFERENCE & ANNUAL MEETING
DECEASED IOWA FAIR BOARD MEMBERS

<i>Member</i>	<i>County</i>
Bernelle Thiese	Clayton
Bill Dennis	Keokuk
Harold Knowler	Keokuk
Homer Wilson	Keokuk
Jim Hosch	Clayton
Lawrence Fox	Clayton
Leonard Sporrer	Carroll
Lynn Dunn	Linn
Mabel Smith	Wayne
Robert Labrant	Clay
Roger Friesth	Humboldt

STATE FUNDING FOR COUNTY FAIRS -- PROJECTS

“2008” = projects completed using state funds allocated in 2008

“2009” = projects scheduled for the upcoming year using state funds allocated in 2009.

SUMMARY FOR 2008

*Total received in state aid ----- \$1,060,000.00****

Total spent on capitol improvements in 2008 by County Fairs ----- \$ 5,028,505.00

Average spent per County Fair on capitol improvements in 2008-----\$ 47,439.00

NOTE: Iowa State Fair not included in this report.

*** Does not include \$530,000 allocated to special ‘pool’, which is not yet appropriated.

	ADAIR COUNTY		BLACK HAWK COUNTY, NCC
2008	New wiring in campground and V.I. Building	2008	Renovate Electric Park Ballroom
2009	Phase 3 wiring updates	2009	New windows in livestock building
	ADAMS COUNTY		BOONE COUNTY
2008	New arena roof	2008	New roof on community building
2009	Flood damage repairs	2009	Renovate bleachers
	ALLAMAKEE COUNTY, WAUKON		BREMER COUNTY
2008	Renovate swine barn	2008	New bleachers
2009	Addition to grandstand	2009	Purchase land
	ALLAMAKEE COUNTY, POSTVILLE		BUCHANAN COUNTY
2008	Pay off beef barn renovation	2008	New grandstand
2009	Renovate livestock barn	2009	Renovate 4-H Building
	APPANOOSE COUNTY		BUENA VISTA COUNTY
2008	Sheep barn renovation	2008	Tuck point and paint grandstand
2009	New campground	2009	New small animal building
	AUDUBON COUNTY		BUTLER COUNTY
2008	Renovate in Agri. Hall	2008	Remodel 4-H and Floral Hall
2009	New horse barn	2009	New exhibit building
	BENTON COUNTY		CALHOUN COUNTY
2008	New wiring in livestock barns	2008	Renovate commercial building
2009	Renovate swine barn	2009	New livestock building
	BLACK HAWK COUNTY, 4-H/FFA		CARROLL COUNTY
2008	New doors in 4-H Building	2008	New roof on livestock barn
2009	New roof on Hayes building	2009	New bleachers and walkways

SUMMARY OF STATE FUNDING continued ...

	CASS COUNTY		DES MOINES COUNTY
2008	New food stand	2008	New campground
2009	Continue food stand payment	2009	New hoop building
	CEDAR COUNTY		DICKINSON COUNTY
2008	Remodel Mathews Building	2008	New pergola
2009	Roof and siding on grandstand	2009	New shower house
	CERRO GORDO COUNTY		DUBUQUE COUNTY
2008	Hockey arena improvements	2008	Renovated restrooms
2009	Payoff hockey arena improvement loan	2009	New track lighting
	CHEROKEE COUNTY		EMMET COUNTY
2008	Go cart track	2008	New fence
2009	Purchase land	2009	New show barn wiring
	CHEROKEE COUNTY, MARCUS		FAYETTE COUNTY
2008	Purchase property	2008	Remodel Stephans Building
2009	New show arena	2009	Renovate swine barn
	CHICKASAW COUNTY		FLOYD COUNTY
2008	Final payment on restroom	2008	Renovate goat barn
2009	Renovate exhibit hall	2009	New lights and electric for grounds
	CLARKE COUNTY		FRANKLIN COUNTY
2008	Completed new exhibit building	2008	New roof on convention center
2009	Finish horse barn	2009	Show-arena renovation
	CLAY COUNTY		FREMONT COUNTY
2008	New grandstand stage	2008	New septic system
2009	New livestock facility	2009	Finish septic system
	CLAYTON COUNTY		GREENE COUNTY
2008	Exhibit building improvements	2008	Finished ADA accessible restroom
2009	New show-arena	2009	New sheep barn
	CLINTON COUNTY		GRUNDY COUNTY
2008	Renovate restrooms	2008	Roof on Butler Building
2009	Auditorium remodeling	2009	Horse arena improvements
	CRAWFORD COUNTY		GUTHRIE COUNTY
2008	Flood repairs	2008	New grandstand
2009	New cattle barn foundation	2009	Renovate community building
	DALLAS COUNTY		HAMILTON COUNTY
2008	New fair office	2008	Grandstand renovations
2009	New roof on Extension Office	2009	Grandstand renovations
	DAVIS COUNTY		HANCOCK COUNTY
2008	Finish food stand	2008	Grounds electrical improvements
2009	Final payment on food stand	2009	Campground addition
	DECATUR COUNTY		HARDIN COUNTY
2008	Final payment on swine barn loan	2008	Roof on restrooms
2009	Renovate 4-H Building restrooms	2009	Electrical upgrade to grandstand
	DELAWARE COUNTY		HARRISON COUNTY
2008	Expand campgrounds	2008	Air condition 4-H Building
2009	Purchase land	2009	Air condition community building

SUMMARY OF STATE FUNDING continued ...

	HENRY COUNTY		LOUISA COUNTY
2008	New fence and electrical on grounds	2008	New track lights
2009	New roof on exhibit building	2009	Flood damage repairs
	HOWARD COUNTY		LUCAS COUNTY
2008	Finish Expo Center improvements	2008	New restrooms
2009	New livestock barn	2009	Addition to food stand
	HUMBOLDT COUNTY		LYON COUNTY
2008	New events center	2008	4-H building project
2009	Fairgrounds sound system	2009	Grandstand improvements
	IDA COUNTY		MADISON COUNTY
2008	Payment on building improvements	2008	Phase 2 of new campgrounds
2009	Payment on building improvements	2009	Phase 3 of new campgrounds
	IOWA COUNTY		MAHASKA COUNTY
2008	Renovate rabbit/poultry barn	2008	Upgrade restrooms
2009	Horse arena improvements	2009	Livestock building improvements
	JACKSON COUNTY		MARION COUNTY
2008	Race track wiring improvements	2008	New wash stations
2009	New electric service to grandstand	2009	Campground improvements
	JASPER COUNTY		MARSHALL COUNTY
2008	Fence property	2008	New concession building
2009	Finish sheep barn	2009	Roof on pavilion
	JEFFERSON COUNTY		MILLS COUNTY
2008	Pay office addition loan.	2008	New fairgrounds wiring
2009	New livestock complex	2009	New youth exhibit building
	JOHNSON COUNTY		MITCHELL COUNTY
2008	Addition to Building B	2008	Grandstand improvements
2009	Roof on Montgomery Hall	2009	Payoff grandstand note
	JONES COUNTY		MONONA COUNTY 4H
2008	Amphitheater addition	2008	New fairgrounds fencing
2009	Stage replacement	2009	New cattle barn
	KEOKUK COUNTY, SIGOURNEY		MONROE COUNTY
2008	Replace grandstand bleachers	2008	Remodel 4-H building
2009	Ceiling improvement in commercial building	2009	Swine barn improvements
	KEOKUK COUNTY, WHAT CHEER		MONTGOMERY COUNTY
2008	New concession building	2008	Gold Fair Building improvements
2009	Concrete in livestock building	2009	New food building
	KOSSUTH COUNTY		MUSCATINE COUNTY
2008	Renovate grandstand	2008	New floral hall
2009	Renovate grandstand	2009	Finish floral hall
	LEE COUNTY		O'BRIEN COUNTY
2008	Finish swine barn improvements	2008	New open class exhibit building
2009	Create heritage village	2009	Payoff exhibit building loan
	LINN COUNTY		OSCEOLA COUNTY
2008	New restrooms	2008	New siding & doors on open class building
2009	New all-purpose building	2009	New entrance to fairgrounds

SUMMARY OF STATE FUNDING continued ...

	PAGE COUNTY		TAYLOR COUNTY
2008	Wibholm Hall improvements	2008	New storage building
2009	Expand parking area	2009	New fairgrounds wiring
	PALO ALTO COUNTY		UNION COUNTY
2008	New livestock pavilion roof	2008	Roof on 4-H building
2009	New entrance to pavilion	2009	Renovate show arena and office
	PLYMOUTH COUNTY		VAN BUREN COUNTY
2008	New first aid building	2008	Payment on new shower restroom building
2009	New restroom	2009	Cattle sheep barn
	POCAHONTAS COUNTY		WAPELLO COUNTY, ELDON
2008	Swine barn	2008	New restrooms
2009	Expo Building improvements	2009	New RV park
	POLK COUNTY 4H		WAPELLO COUNTY, OTTUMWA
2008	Renovation of cattle tie walls	2008	Money being held for new show building
2009	More renovation of cattle tie walls	2009	Money being held for new show building
	POTTAWATTAMIE COUNTY, AVOCA		WARREN COUNTY
2008	Handicap accessible concession	2008	New food stand
2009	Show-arena	2009	Manure bunker
	POTTAWATTAMIE COUNTY, WESTFAIR		WASHINGTON COUNTY
2008	Commercial building improvements	2008	Cattle barn addition
2009	Commercial building improvements	2009	New commercial exhibit building
	POWESHIEK COUNTY		WAYNE COUNTY
2008	New shower facility	2008	New stage
2009	New shower facility continued	2009	New electrical service to exhibit buildings
	RINGGOLD COUNTY		WEBSTER COUNTY
2008	Remodel show-arena	2008	Auditorium improvements
2009	Remodel 4-H building	2009	Expand parking area
	SAC COUNTY		WINNEBAGO COUNTY
2008	Fair office addition	2008	New grandstand seating
2009	New rabbit/poultry building	2009	New livestock barn roof
	SCOTT COUNTY		WINNESHIEK COUNTY
2008	New SMA building	2008	New sheep and goat barn
2009	New roof on exhibit building	2009	North hall renovation
	SHELBY COUNTY		WOODBURY COUNTY
2008	New grandstand concession	2008	Storm shelter payment
2009	ADA improvements to parking area	2009	Storm shelter payment
	SIOUX COUNTY		WORTH COUNTY
2008	Livestock building ventilators	2008	New swine barn
2009	New all-season building	2009	Payment on new swine barn
	STORY COUNTY		WRIGHT COUNTY
2008	New horse barn	2008	Renovate exhibit building
2009	Continue paying on new horse barn	2009	New swine barn
	TAMA COUNTY		
2008	New small animal building		
2009	Renovate sheep barn		