

ASSOCIATION OF IOWA FAIRS

2007 ANNUAL MEETING MINUTES

December 9, 2007

The 2007 Annual Meeting of the Association of Iowa Fairs was called to order by President Erlene Leonard at 10:05 a.m. at the Airport Holiday Inn in Des Moines, Iowa.

Sue Barnes, Executive Secretary/Treasurer called roll of Fairs. All fairs answered roll call with the exception of Hawkeye Downs.

Erlene Leonard asked for new secretaries and managers to introduce themselves. Karla Jordan from Jasper County was acknowledged.

Dennis Hammon, made motion to accept the 2006 annual minutes, held on December 17, 2006. Ken Vagts, Fayette County, seconded motion. Motion carried.

Audit Committee Report: We the undersigned Audit Committee, met on December 7, 2007 at 4:30 p.m. The committee examined the financial records of the past fiscal year of the Association of Iowa Fairs and finds them to be in proper order and in good standing. **Signed:** Dave Hoffman, Chairman; Lori Gosenberg, Muscatine County; and Larry Kientz, Jefferson County. *Dean Kluss, Wright County, made motion to approve the Audit Committee report. Dave Westcott, Bremer County, seconded motion. Motion carried unanimously.*

Credentials Committee Report: We the undersigned Credentials Committee, met on December 7, 2007 at 4:30 p.m. The committee examined the records of the Association of Iowa Fairs and find that 107 Iowa County, Regional and State Fairs have paid the proper dues and have met the membership guidelines as set up in the bylaws of the Association. Therefore, these Fairs are current members in good standing of the Association of Iowa Fairs. **Signed:** Richard Smith, Chairman; Julie Althaus, Buchanan County; and Dave Amick, Woodbury County. *Jim Mohr, Carroll County, made motion to accept the Credentials Committee report. Loren Schultz, Crawford County, seconded motion. Motion carried unanimously.*

Election Committee Report: We, the undersigned Election Committee, met on December 7, 2007 at 4:30 p.m. The following have been elected to the Association of Iowa Fairs Board of Directors by majority vote of members of their respective districts at caucus meetings held in conjunction with the fall district meetings. Northwest District: Dave Hoffman, Plymouth County; North Central District: Alan Brown, Franklin County; Northeast District: Lynn Dunn, Linn County; Southwest District: John Straight, Harrison County; South Central District: Curtis Sebolt, Appanoose County; Southeast District: Richard Smith, Muscatine County. **Signed:** John Straight, Chairman; Amanda McLead, Ringgold County; Bill Hillyard, Des Moines County. *Lawrence Peterson, Adams County, made motion to accept the Elections Committee report. Roger Mick, Taylor County, seconded motion. Motion carried unanimously.*

Resolutions Committee Report: We, the undersigned Resolutions Committee, met on December 7, 2007 at 4:30 p.m. The committee presented the resolutions, as attached to these minutes. Refer to "Attachment #1". *Chad Oldenburger, Butler County, made motion to accept the Resolution Committee report. Lynn Dunn, Linn County, seconded motion. Motion carried unanimously.*

State Funding Committee Report: We the undersigned State Funding Committee, met on December 7, 2007 at 4:30 p.m. to examine and verify the report included herein as Attachment #2, detailing the use of State Funds for 2007 by member Fairs of the Association of Iowa Fairs. Each Fair listed on the report has complied with Chapter 174.9 of the Iowa code. Each Fair listed on the report has presented a statement on its use of State Funding at the Association's fall district meetings, and verification of use of State Funding has been made by majority vote of members of their respective districts at the fall district meetings. The Board of Directors of the Association of Iowa Fairs has examined the attached report and has recommended the report be presented to the membership of the Association at the 2007 Annual Meeting for final approval, and distribution of state funding pursuant to Iowa Code, Chapter 174.10 and Chapter 174.12. **Signed:** Alan Brown, Franklin County, Chairman; Sherlyn Beckman, Des Moines County; Mose Bear, Lucas County. *Darwin Gaudian, O'Brien County, made motion to accept the State Fund Committee report. Dean Kluss, Wright County, seconded motion. Motion carried unanimously.*

Treasurer's report: Executive Secretary/Treasurer Sue Barnes presented the Treasurer's Report. The financial report was included in the packets given to member Fairs as they entered the meeting. Sue stated the financial records of the Association are audited, and tax reports prepared by, McGowan, Hurst and Smith CPA of Des Moines. She also reported that the Association has 21 festival memberships, 129 association memberships and 107 fair memberships. Sue reported the auction held on Saturday evening brought in \$20,000+, plus there are several donations yet to be added to the auction income. *Bob Fox, Scott County, made motion to accept the Treasurer's report. Loren Schultz, Crawford County, seconded motion. Motion carried unanimously.*

Larry Blixt, AIF Lobbyist, gave the Legislative Report. Larry encouraged fairs to contact legislators and asking if they need help in their campaigns. Larry announced that there is a county fair day in the planning to be held at the Iowa Speedway in Newton on May 18, 2008. There will be special activities that day as well as discounted tickets.

Erlene Leonard gave her President's message. Erlene stated that she has enjoyed her year as President. She thanked the South Central District for allowing her to serve the fairs in her district. She reminded the fairs that the Association directors are there to help the fairs. She suggested fairs look outside the box and be open to new ideas. It is a challenge to stay on top of the all of the issues facing the fairs today. She stated it has been a wonderful Centennial Year in the Association of Iowa Fairs.

Tom Barnes gave the Association of Iowa Fairs report. He thanked everyone for attending Conference, which this year focused on youth. Tom stressed the importance of youth involvement in our fairs. As seen at this year's Conference, the most fun is sitting and visiting with other fair board members sharing ideas and making friends. Some housekeeping items included a reminder the website is always there for information. The secure site is available to all members. Tom thanked the Iowa State Fair Board for the granite stone noting the Centennial Year of the AIF that will be placed in the Legacy Terrace on the Iowa State Fairgrounds. The Association was fortunate to provide Consumer Protection Workshops in two sites this fall in cooperation with IAFE. Tom also expressed his appreciation to the Iowa Speedway for planning a County Fair Day this next year. Tom reviewed the 2007 Economic Impact Summary that is included in the packets the fairs received. He said it is important that fairs use this summary with their fellow board members, county supervisors and any others in their community. He stated that in 2007 the county fairs in Iowa had \$222,000,000+ economic impact in Iowa. Attendance at fairs this summer was strong again this year, despite some summer heat and rain. Tom also said the packets included a handout detailing the 2008 spring district meetings. The District secretaries will soon be receiving mailing labels from the AIF office so the secretaries can send out meeting information to the fairs in their district. Tom also reviewed a sheet with the monthly log of activities for fairs. This log is a simple detail of the monthly timeline of reports and mailings from the AIF office and Iowa State Fair to the fairs in Iowa. Tom stated that he and Sue have been serving the AIF for ten years, and in that time he has seen much progress and many changes to the fair industry in Iowa. Tom also said 2007 has been a busy year, and a somewhat difficult year. There have been many issues that the AIF has been dealing with. Tom stated that he did not anticipate the Association growing at this rate it has, which is good, but this growth also comes with challenges. He closed in stating that he is excited about the future of the AIF especially in light of a recent meeting with ISU Extension.

John Harms gave an IAFE report. He invited everyone to attend the Zone 5 meeting in Hutchinson, Kansas on February 29 - March 2, 2008. He is attempting to set up a bus with a cost estimate of \$100 per person. He is asking for people interested to contact him immediately.

No old business was presented.

President Erlene Leonard adjourned the meeting.

Attachments to Minutes: # 1, Resolutions Report; #2, State Funding Report

RESOLUTIONS COMMITTEE REPORT --- 2007

We, the undersigned Resolutions Committee, met on December 7th, 2007 at 4:30 p.m. The committee presents the following resolutions:

We commend the Officers, Directors, and Managers of all the Fairs of Iowa for their efforts in promoting the advancement and education of Iowa's youth.

We commend the management and staff of the Holiday Inn Conference Center for their past and continued cooperation in hosting the Conference and Annual Meeting, and look forward to a strong working relationship in the future.

We commend the members of the Association of Iowa Fairs for their continued commitment towards enhanced regulations for a stronger Association.

We commend the fairs of Iowa, their board members, spouses and volunteers for their dedication to their fair.

We commend Governor Chet Culver and members of the legislature for their continued support of the Fairs of Iowa and the fair industry, in general, in Iowa.

We commend the youth of Iowa, especially those in 4-H & FFA, for their dedication and hard work in regards to the fair industry in Iowa.

We commend all of the Associate Members of the Association for their dedication to the fairs of Iowa, and their commitment in promoting the mission of the Association.

We commend our sponsors and businesses that donate to and support our fairs to help bring quality education and entertainment to our industry.

We commend Gary Slater, Manager, his staff and Board of Directors for their dedication to the Iowa State Fair.

We continue to encourage the Iowa State Fair Board and the Association of Iowa Fairs Board of Directors to work together to promote a good working relationship between each Board, with the Iowa Legislature and with all Fairs throughout Iowa.

We resolve the fairs of Iowa and ISU Extension work together to promote and enhance the hard work and goals of the youth of Iowa.

We resolve the fairs of Iowa do everything within their power to promote honesty and fair play in the show ring, and teach the exhibitors the true value of their exhibits.

We resolve the Association of Iowa Fairs and its members work with the various entities of the tourism industry in Iowa to further the goals and efforts of each industry.

We resolve that all members of the Association adhere to the policies and deadlines set by the Board of Directors, as by doing so will promote a strong Association.

We resolve that each Fair in Iowa must have a voting delegate at the annual business meetings of the Association of Iowa Fairs, and the State Agricultural Society.

We resolve that in order to receive state funding a fair must be a member in good standing of the Association of Iowa Fairs, and must meet the requirements of state funding as written in the Iowa Code.

We resolve that each Fair commend their County Board of Supervisors for funding of their fair.

We honor the memory of those Fair Board members who have passed away, and **commend** their dedication to their local County Fair (*list follows*).

ASSOCIATION OF IOWA FAIRS
2007 CONFERENCE & ANNUAL MEETING
DECEASED IOWA FAIR BOARD MEMBERS

Member	County	Member	County
Adolph Gerst	Des Moines County	LaVern Zink	Marshall County
Bernie Maier	Wright County	Leonard Ohrt	Marshall County
Betty Scheidel	Howard County	Lester Kovarna	Plymouth County
Bob Fuller	Marshall County	Lex Miller	Van Buren County
Calvin Wheelock	Grundy County	Lloyd Laughery	Guthrie County
Carl F. Nielsen	Audubon County	Lyle Mackey	Plymouth County
Dave Lilly	Plymouth County	Marland Whitey Klohs	Plymouth County
Dean Grim	Davis County	Marlin Owens	Van Buren County
Don Burr	Howard County	Matt Rogers	Cass County
Don Udell	Plymouth County	Max Hecker	Davis County
Elmer Linderbaum	Howard County	Mike Bonnett	Van Buren County
Elmer Thomas	Louisa County	Neils Kloster	Plymouth County
Eugene Hansen	Audubon County	Nick Button	Dallas County
FD Smylie	Louisa County	Norbert "Bud" Walz	Clayton County
Garold Moore	Keokuk County	Oscar Troester	Clayton County
Gene Krekel	Des Moines County	Ray McNaughton	Plymouth County
George Clynych	Howard County	Ray Tunning	Guthrie County
Glen Luelf	Adams County	Raymond Morgan	Davis County
Glenn Fritz	Des Moines County	Richard Kromminga	Jones County
Harold Griffith	Clayton County	Robert (Bob) Minder	Muscatine County
Jack Pickard	Marshall County	Robert Huff	Louisa County
Jerry Parish	Van Buren County	Roger McDole	Monona County
John Rix	Plymouth County	Royale Peacock	Van Buren County
Kenny Behrens	Keokuk County	Toby Thompson	Wright County
Doug Johnson	Jefferson County	Wray McDermott	Cass County
Don Bryan	Clay County	Larry Wollam	Marshall County
Bill Riley	Iowa State Fair	Ray "Whitey" Mueller	Dubuque County
Edith Weih	Cedar County		

STATE FUNDING FOR COUNTY FAIRS

PROJECT SUMMARY

“2007” = projects completed using state funds allocated in 2007

“2008” = projects scheduled for the upcoming year using state funds allocated in 2008.

SUMMARY FOR 2007

Total received in state funding ----- \$1,590,000.00

Total spent on capitol improvements in 2007 by County Fairs ----- \$ 3,928,293.00

Average spent per County Fair on capitol improvements in 2007---- \$ 41,790.00

NOTE: Iowa State Fair not included in this report.

	ADAIR COUNTY		BLACK HAWK COUNTY, NCC
2007	Renovate Horse/cattle barn	2007	Renovate Paul Barger Building.
2008	Remodel Varied Industries Building	2008	Renovate Electric Park Ballroom.
	ADAMS COUNTY		BOONE COUNTY
2007	Finish Pavilion renovation	2007	Renovate bath house/restroom
2008	New roof over arena.	2008	New grandstand lights.
	ALLAMAKEE COUNTY, WAUKON		BREMER COUNTY
2007	Expand Hog Barn	2007	Dairy barn siding and windows.
2008	Finish Hog Barn	2008	Fence property.
	ALLAMAKEE COUNTY, POSTVILLE		BUCHANAN COUNTY
2007	Build New beef barn.	2007	Update 4-H building.
2008	Build new picnic shelter	2008	Update 4-H restrooms.
	APPANOOSE COUNTY		BUENA VISTA COUNTY
2007	New show-ring bleachers.	2007	New cattle barn.
2008	New small animal barn.	2008	Roof on grandstand.
	AUDUBON COUNTY		BUTLER COUNTY
2007	Remodel Agri Hall	2007	New track lights.
2008	New kitchen in Agri Hall	2008	New learning center.
	BENTON COUNTY		CALHOUN COUNTY
2007	Finish new horse barn.	2007	Livestock office building.
2008	Purchase land.	2008	New lights and doors in livestock bldg.
	BLACK HAWK COUNTY 4H		CARROLL COUNTY
2007	Renovations to Estel Hall	2007	Debt payment on exhibit hall.
2008	Continue with Renovations to Estel Hall	2008	New bleachers.

PROJECT SUMMERY OF STATE FUNDING continued ...

	CASS COUNTY		DES MOINES COUNTY
2007	New food stand.	2007	New Cover-All building.
2008	Continue with new food stand.	2008	Renovate livestock building.
	CEDAR COUNTY		DICKINSON COUNTY
2007	Mathews Building renovation.	2007	Remodel beef barn.
2008	Roof on cattle barn.	2008	Remodel show arena.
	CERRO GORDO COUNTY		DUBUQUE COUNTY
2007	Debt payment on building renovation	2007	Race track improvements.
2008	Debt payment on building renovation	2008	Barn restroom.
	CHEROKEE COUNTY		EMMET COUNTY
2007	Purchase land.	2007	Renovate arena.
2008	New horse arena.	2008	Renovate arena.
	CHEROKEE COUNTY, MARCUS		FAYETTE COUNTY
2007	New restrooms.	2007	Roof on dance pavilion.
2008	Livestock building improvements.	2008	New hog building.
	CHICKASAW COUNTY		FLOYD COUNTY
2007	Fence fairgrounds.	2007	New hog and beef barn.
2008	New livestock building.	2008	New hog and beef barn.
	CLARKE COUNTY		FRANKLIN COUNTY
2007	New exhibit building.	2007	New campground.
2008	New exhibit building.	2008	Convention center improvements.
	CLAY COUNTY		FREMONT COUNTY
2007	New race track.	2007	Finish shelter.
2008	Grandstand stage.	2008	Show ring roof.
	CLAYTON COUNTY		GREENE COUNTY
2007	New wash rack and lights.	2007	Three season restroom and shower
2008	New cattle barn.	2008	Three season restroom and shower.
	CLINTON COUNTY		GRUNDY COUNTY
2007	Renovate commercial arts building.	2007	New wiring on grounds.
2008	Revamp auditorium.	2008	New buildings.
	CRAWFORD COUNTY		GUTHRIE COUNTY
2007	ADA upgrades.	2007	New grandstand.
2008	Cattle barn renovation.	2008	New grandstand.
	DALLAS COUNTY		HAMILTON COUNTY
2007	Addition to livestock building.	2007	Grandstand bleachers.
2008	New fair office.	2008	Cattle barn roof.
	DAVIS COUNTY		HANCOCK COUNTY
2007	New food stand.	2007	New grandstand lighting.
2008	New food stand.	2008	New campgrounds.
	DECATUR COUNTY		HARDIN COUNTY
2007	New swine barn.	2007	Grandstand renovation.
2008	New swine barn.	2008	Grandstand renovation.
	DELAWARE COUNTY		HARRISON COUNTY
2007	New campgrounds.	2007	Insulate exhibit building.
2008	ADA access to barns.	2008	A/C in exhibit building.

PROJECT SUMMERY OF STATE FUNDING continued ...

	HENRY COUNTY		LOUISA COUNTY
2007	Grandstand improvements.	2007	New track lights.
2008	Campground improvements.	2008	New track lights.
	HOWARD COUNTY		LUCAS COUNTY
2007	ADA restroom in Expo Center	2007	New restrooms.
2008	New livestock building.	2008	Grounds improvements.
	HUMBOLDT COUNTY		LYON COUNTY
2007	New events center	2007	Renovate show barn.
2008	New stage.	2008	Various grounds repairs.
	IDA COUNTY		MADISON COUNTY
2007	Renovate commercial building.	2007	New campgrounds and wash rack.
2008	New concession stand.	2008	New building.
	IOWA COUNTY		MAHASKA COUNTY
2007	Electrical upgrades to grounds.	2007	Renovate show pavilion.
2008	New cattle barn.	2008	Grounds improvements.
	JACKSON COUNTY		MARION COUNTY
2007	Purchase land.	2007	New restrooms and showers.
2008	New signs.	2008	New restrooms and showers.
	JASPER COUNTY		MARSHALL COUNTY
2007	Pay shower house debt.	2007	New concession stand.
2008	Renovate sheep barn.	2008	New grandstand seating.
	JEFFERSON COUNTY		MILLS COUNTY
2007	Addition to office building.	2007	New show arena.
2008	New livestock barn.	2008	Final payment on show arena.
	JOHNSON COUNTY		MITCHELL COUNTY
2007	New commercial exhibit/office building.	2007	Renovate exhibit building.
2008	Finish new commercial exhibit /office building	2008	New beef barn.
	JONES COUNTY		MONONA COUNTY 4H
2007	Expansion of grandstand seating.	2007	Perimeter fencing.
2008	Expansion of grandstand seating.	2008	New cattle barn.
	KEOKUK COUNTY, SIGOURNEY		MONROE COUNTY
2007	Replace grandstand section.	2007	Renovate cow calf barn.
2008	Livestock barn.	2008	Sheep/hog barn.
	KEOKUK COUNTY, WHAT CHEER		MONTGOMERY COUNTY
2007	Renovate exhibit hall.	2007	New HVAC in White building.
2008	Boundary fence & grandstand repair.	2008	New HVAC in Gold Building.
	KOSSUTH COUNTY		MUSCATINE COUNTY
2007	Fence grounds.	2007	New floral hall.
2008	Grandstand repairs.	2008	New floral Hall.
	LEE COUNTY		O'BRIEN COUNTY
2007	New swine building.	2007	Scale house expansion.
2008	Grandstand repairs.	2008	New open class building.
	LINN COUNTY, CENTRAL CITY		OSCEOLA COUNTY
2007	New restrooms.	2007	Renovate grandstand.
2008	New horse arena.	2008	New grandstand lights.

PROJECT SUMMERY OF STATE FUNDING continued ...

	PAGE COUNTY		TAYLOR COUNTY
2007	Restrooms in Cow Palace.	2007	Renovate red barn.
2008	New sheep barn.	2008	Addition to horse barn.
	PALO ALTO COUNTY		UNION COUNTY
2007	New heifer barn.	2007	New 4H building roof.
2008	New sewer system	2008	New food stand.
	PLYMOUTH COUNTY		VAN BUREN COUNTY
2007	Restroom and shower building.	2007	New restroom and shower.
2008	Renovate buildings.	2008	New restroom and shower.
	POCAHONTAS COUNTY		WAPELLO COUNTY, ELDON
2007	Renovate Expo Building.	2007	New horse barn.
2008	New grounds wiring.	2008	RV park.
	POLK COUNTY 4H		WAPELLO COUNTY, OTTUMWA
2007	Improvements to youth beef barn.	2007	Building fund.
2008	New stage area in 4H building.	2008	Building fund.
	POTTAWATTAMIE COUNTY, AVOCA		WARREN COUNTY
2007	ADA concession and restroom	2007	New dairy barn roof.
2008	ADA concession and restroom.	2008	Horse barn renovation.
	POTTAWATTAMIE CTY, WESTFAIR		WASHINGTON COUNTY
2007	Astro building improvements.	2007	Pay debt on new convention center.
2008	Roof on Green building.	2008	Pay debt on new convention center.
	POWESHIEK COUNTY		WAYNE COUNTY
2007	New shower house.	2007	New stage.
2008	New shower house.	2008	Expand campgrounds.
	RINGGOLD COUNTY		WEBSTER COUNTY
2007	New cattle barn roof.	2007	Campground renovation.
2008	New restroom.	2008	Electrical upgrades.
	SAC COUNTY		WINNEBAGO COUNTY
2007	Improvements to food stand.	2007	New announcer stand.
2008	New poultry building.	2008	Restrooms.
	SCOTT COUNTY		WINNESHIEK COUNTY
2007	New Memorial area.	2007	Purchase property.
2008	Grandstand improvements.	2008	Community building renovation.
	SHELBY COUNTY		WOODBURY COUNTY
2007	New cattle barn wash rack.	2007	New storm shelter.
2008	Electrical updates.	2008	New storm shelter.
	SIOUX COUNTY		WORTH COUNTY
2007	New livestock building project.	2007	Fence fairgrounds.
2008	Complete new building project.	2008	Restroom facilities.
	STORY COUNTY		WRIGHT COUNTY
2007	New horse barn complex.	2007	Exhibit building roof.
2008	New horse barn complex.	2008	New Hog building.
	TAMA COUNTY		
2007	New electrical service to fairgrounds.		
2008	New barn and horse stalls.		